Straight Answers to Tough Questions About Wireless LANs and Your Warehouse

LANs can solve some of the toughest warehouse challenges you face.

It doesn't matter whether you're responsible for a single 10,000 square foot warehouse, or a group of huge warehouses located in different parts of the country.

Compsee, Inc. has a wide range of wireless hardware and software solutions that have proven themselves in warehouses just like yours every day.
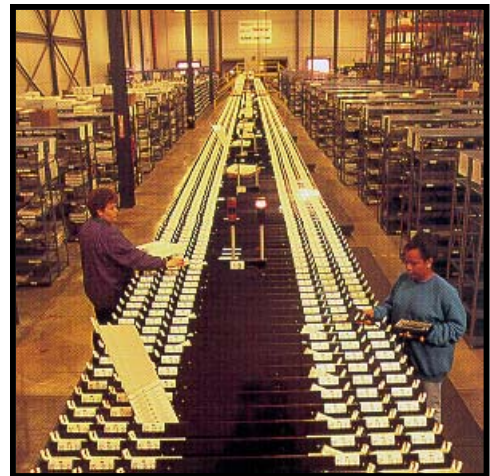
Why will a wireless data collection system offer so much to your company?

Because it helps avoid the inevitable human errors inherent in a manual system, and provides real-time information that you can put to use immediately. For example, a Compsee wireless LAN can help a forklift truck operator decrease the time spent searching for a specific item, optimize pick path travel distances, and reduce rewarehousing, while our Message Enabling software can design, control, and monitor the wireless LANs and portable terminal warehouse applications.

With a Compsee solution, you'll also benefit from:

- A reduction in key-entry labor and safety stock levels
- Not having to complete physical inventories
- Fewer lost sales and back orders caused by an inaccurate inventory
- Lower inventory write-offs
- Fewer manufacturing overruns caused by inaccurate inventory levels
- Lower manufacturing disruption costs caused by material outages
- And that's just for starters!

No wonder companies that have already put the power of wireless bar code data capture technology to work have discovered an important fact. That what you actually do with data—how it is collected, processed, and acted on—can slash warehouse management costs, increase productivity, and dramatically boost profits.

If you're looking for a way to improve your bottom line and meet the tough competitive challenges you face, take a close look at what a wireless LAN can do for your organization. You'll discover that it can put you where you really need to be…in total control of information.

We're ready to help whenever you need us.

Have a question about how a wireless LAN system can go to work in your warehouse? Give Compsee a call at 800-628-3888. We'll help you choose the right hardware and install the right software to create the right solution to meet your daily business application needs.

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What's the most valuable asset you can find in your warehouse?

Chances are, it's information.

The most valuable asset in your warehouse isn't sitting on a shelf or pallet.

It's up-to-date, accurate information that you can put to use. No wonder wireless computing technology is being enthusiastically adopted by so many bottom line oriented companies and organizations.

If you want to raise profits, cut costs, and stay ahead of the competition, now is the time to find out more about wireless technology and how it can gather vital information in your warehouse.

What makes wireless computing so exciting? The fact that it lets users in your warehouse "go where the data is," freely and unencumbered. And that they can gather important information quickly and accurately, and instantly put it to use for timely, reliable decision support.

Wireless LANs have proven themselves as great ways for organizations of all kinds to boost productivity, cut costs, and increase profitability. Isn't it time you join the wireless computing revolution?

Straight Answers To Tough Questions

"What kinds of organizations can benefit best from a wireless LAN solution?"

Just about any company that has a warehouse of 10,000 square feet or more can benefit from using wireless LAN technology. In fact, if you're running a modest-sized manufacturing business, a small hospital, a retail operation, or just about any other business or organization, wireless LANs can be the perfect way to slash costs and dramatically increase productivity. Compsee's wireless data capture solutions are perfect for industries of all kinds including apparel, health and beauty aids, food, home furnishings, pharmaceuticals, catalog, accessories, and many others.

"What can a wireless LAN really do for my company?"

A tremendous amount. For example, with a wireless LAN at work in your warehouse, members of your organization will be able to enjoy incredible mobility, free from restraining tethers and wires. At last, they'll be able to collect vital data wherever and whenever they need it. Thanks to wireless LANS, users can get access to real-time information anywhere in the organization. Which means dramatically improved productivity and the ability to provide greatly improved service.

When you put the power of wireless data collection technology to work, you'll find that your costs are lower, accuracy is increased, and productivity is higher. The reason for this is simple. It's a lot faster capturing data at the speed of light than entering it manually with a pencil and paper.

"Can you give me a quick introduction to your latest wireless LAN technology?"

Wireless LANs are designed to respond to today's mission-critical data management and communications needs. High-performance wireless LANs from Compsee support the important IEEE standard described below.

At one time, wireless LANs were largely proprietary. Today, however, users are moving rapidly to embrace open standards for all types of applications. Our commitment to the new standard means you can maximize, integrate, and expand your investment in wireless technology. The result? Compsee has a wide range of application tools and equipment that can communicate together.

"What is the IEEE 802.11b standard and why is it so important?"

The IEEE (Institute of Electrical and Electronic Engineers) is a worldwide organization that develops and publishes a variety of standards for communications systems. The 802.11b standard is a complete standard that provides a common set of operational rules.

These rules facilitate the interoperability of wireless local area networking products from many different vendors. It's extremely important that the products you provide to your customers meet these new standards. Compsee is proud of the fact that their wireless LAN product family supports the important 802.11b standard.

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"Can a wireless LAN grow right along with my company?"

It's important to note that wireless LANs provide unmatched scalability. This means that systems can be configured in a variety of topologies that meet the needs of specific applications and installations.

Configurations are easily changed and range from independent networks, suitable for a small number of users, to full infrastructure networks comprised of hundreds or thousands of users who can roam over a wide area.

"Who can help me implement a wireless solution if I don't want to go it alone?"

Compsee specializes in helping companies like yours implement a wireless LAN. We've undergone rigorous training and have the knowledge and expertise necessary to deal with all aspects of wireless LAN technology. We are always available to help you every step of the way—from site survey to configuration and installation. We offer many services including:

- Project Services
- Integration Services
- Installation Services
- Software Services

These can all be combined as needed to support and ensure a successful implementation across your wireless LANs life cycle.

"Who will train my warehouse people?
I can't shut down while everyone gets up to speed."

We understand that training is an integral part of a complete "system solution." That's why Compsee is trained to teach your people how to get the most from our award-winning technology. The good news is that our software application and products are very easy to use. Which means training is a whole lot easier than you may think!

"How much will a wireless solution really cost?
I'm very concerned about the bottom line."

The best way to get an accurate answer to this important question is to arrange for a Cost Analysis that can be conducted by Compsee. We will be able to measure the cost of the technology in proportion to the manpower hours you'll save.

You'll be amazed at how little it costs to reduce employee manual entry errors and increase efficiency. Don't forget that wireless solutions are extremely versatile. The same hardware can be used for several tasks in many different departments.

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Compsee has the Answers You Need.

This should come as no surprise. Compsee offer solutions that can help you cut costs and inventories, fast.

Here are just three of the most important underlying technologies that can help you gather and communicate vital information about your warehouse quickly, easily, and conveniently.

We'd be delighted to help you decide which product, or mix of products, can best meet your individual needs.

Bar Code Scanning—a key component

Bar code scanners are the "work horses" of bar code data capture and come in a wide variety of models—cordless, hand-held, hands-free, fixed mount, wearable, ruggedized, and all-ranges. Bar code scanners are perfect for warehouse stock picking and a wide range of other uses. One of the important trends you should be aware of is miniaturization. High performance bar code scanning technology is now extremely compact, lightweight, durable, and easy to integrate.

Mobile Computing—collecting data at the point of activity

Combining mobile computing with optional wireless communications enables these rugged portable data terminals to let the user collect data at the point of activity. Ideal for industrial markets such as transportation and distribution, yet nimble enough for scan-intensive applications in retail, Compsee's family of portable data terminals can provide you with unsurpassed performance for gathering, displaying, and communicating the critical data that drives your business.

Wireless Computing—the new frontier

The latest wireless technology lets you process information in real time for that extra competitive edge. For example, Compsee provides a powerful wireless network that supports the IEEE 802.11b international standard for wireless communications. The Compsee system offers high performance, compatibility with current technologies, and easy integration of future application tools.

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When You Work With Compsee, You're In Good Company

Compsee is a leader in mobile computing and communications systems. Our innovative solutions, used in a wide variety of industries, are based on wireless local area networking for voice and data, application-specific mobile computing, and bar code data capture.

We're ready to help whenever you need us.

Have a question about how wireless network solutions and bar code data capture technology can help you get the most from your manufacturing system? Give our information center a call. Our team is always at your service to:

- Discuss your specific application requirements.
- Introduce you to new technologies that can increase productivity.
- Determine how much money wireless network solutions and data capture technology can save you.
- Answer any questions you may have about specific products.
- And that's just for starters!

The Next Step is Easy.

Want to find out more about what Compsee can do for you and your company? Give us a call at 800-628-3888. We'll be happy to tell you more about how we can solve some of the toughest warehouse management problems you face.

Compsee has provided cost-effective wireless network solutions for hundreds of forward-looking companies just like yours. Isn't it time we went to work for you?

For further information contact:

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